

JBS Launches Smart Start for Microsoft Intune, Enabling Urgently Needed Mobile Device Management for Remote Work in as Little as Ten Days

Japan Business Systems, Inc. (Head Office: Minato-ku, Tokyo; Representative: Yukihiro Makita, President; hereinafter “JBS”) launched Smart Start for Microsoft Intune, a service that smoothly implements Microsoft Japan’s Microsoft Intune in a short time frame, on April 22, 2020. JBS has worked on numerous Microsoft cloud solutions and as its next move it will actively promote the implementation of Microsoft Intune as a mechanism for using Microsoft 365 securely in a remote work environment.

The Need for Mobile Device Security Management

Due to the recent spread of remote work, the development of PC and network environments is advancing quickly at various companies. However, many customers are telling us that they can’t handle the management of mobile devices, which is essential for remote work. The launch of this service is in response to such requests.

Smart Start for Microsoft Intune Realizes Device Management Environment Construction in a Short Time Frame

JBS had implemented device management environments using Microsoft Intune at over fifty customer companies to date. From this implementation track record, we know that problems customers have when implementing a device management environment in Japanese companies can roughly be categorized into three patterns. By defining and implementing these three patterns as control patterns, we can reduce the time and burden of requirements definition and considerations that usually occur at the time of implementation. By doing so, we have made it possible to construct a Microsoft Intune environment as quickly as in just ten business days. Simply by registering device information in control patterns, customers can start using Microsoft Intune and it also reduces operational workload.

Three Control Patterns

	セキュア	バランス	フレキシブル
利用タイプ	業務利用特化	バランス重視	個人デバイス
概要	企業が貸与したデバイスを完全に制御し、アプリのインストールやレイアウトの変更なども一切許可しない	デバイスを監視対象としてセキュリティレベルを向上させるが、ユーザーによるアプリインストールやレイアウト変更は許可する	企業データの漏えいを防ぎ、ユーザーによるアプリインストールやレイアウトの変更は許可する
事例	金融系企業が選択 	自動車企業や 広告代理店が選択 	BYOD を 許可している企業が選択 

*Each control pattern includes protection for data for Office 365, an integrated information sharing cloud service provided by Microsoft Japan that works only with Microsoft 365.

Implementation Steps

After receiving an interview sheet from a customer, the construction is completed in as little as ten business days at the quickest. For customers who are having difficulties at the environment preparation stage before the implementation of Microsoft Intune, we can provide consultation separately.

Implementation Flow

フェーズ	プロセス	ステップ	貴社	JBS
プリセールス	ご提案	サービス内容ご紹介		○
		サービス適用条件提示		○
	テンプレートの選択	テンプレートの検討/決定	○	○
	環境確認	貴社環境準備	○	
ご発注後	ヒアリングシート 記入	ヒアリングシート提示		○
		ヒアリングシート記入/質疑応答	○	○
		ヒアリングシート送付	○	
		ヒアリングシート受領		○
	弊社構築	構築/テスト		○
		お引渡し		○

Peace of Mind for Post-implementation Operations as Well

A JBS original operation manual summarizing what needs to be operated when starting to use the Microsoft Intune environment is provided to customers who enter into a contract for this service. We are also preparing an operation support service.

Future Outlook

This time the target of the service is data protection for iOS and Office 365, but going forward, we plan to focus the service on EMS and gradually expand the service to Azure Active Directory, which is a function of Microsoft Japan's cloud platform Microsoft Azure, the latest operating system Windows 10, Android, and more.

Microsoft Japan gave JBS the following endorsement for this announcement.

Microsoft Japan wholeheartedly welcomes the release of Smart Start for Microsoft Intune by JBS.

With the spread of cloud environments and mobile work, the management of people, devices, and data at companies has become a pressing issue. In particular, while company mobile phones centered on iOS can be used similarly to PCs, company-wide security efforts tend to be delayed, triggering cases of unexpected security incidents. We hope that the spread of Smart Start for Microsoft Intune will result in the construction of an environment for companies to use Microsoft 365 with peace of mind and accelerate their business. Going forward, Microsoft Japan will continue to contribute to the business success of customers along with JBS and other partners.

Hiroshi Ando
Group Senior Manager
Partner Business Development Group
Microsoft Co., Ltd.

JBS will continue to use the knowledge and techniques honed by enterprise and its strong partnership with Microsoft Japan to support the realization of customers' further business growth and digital transformation going forward.

Reference Information

What is Microsoft Intune?

Microsoft Intune is a cloud-based integrated endpoint management service that realizes both mobile device management (MDM) and mobile application management (MAM). It is a core component of endpoint device management included in Enterprise Mobility + Security (hereinafter "EMS"),*1 a solution offered by Microsoft that simplifies the management of the modern workplace, and is included as standard in Microsoft 365 subscriptions.*2 The implementation of Microsoft Intune can restrict data copying on mobile devices from Microsoft Office applications that support daily work such as Outlook, Word, and Excel, thereby ensuring security while also securing productivity of employees.

*1 Enterprise Mobility + Security (EMS)

<https://www.microsoft.com/ja-jp/licensing/product-licensing/enterprise-mobility-security>

* Microsoft 365 plan comparison

<https://www.microsoft.com/ja-jp/microsoft-365/compare-microsoft-365-enterprise-plans>

In the Gartner's Magic Quadrant for Unified Endpoint Management Tools, a market survey released in 2019, Microsoft was positioned as one of the leaders in the area of unified endpoint management tools. From this, JBS believes that the degree of attention on EMS and Microsoft Intune will rise further.

Gartner: Magic Quadrant for Unified Endpoint Management Tools, Chris Silva et al., 06 August 2019

<https://www.gartner.com/document/3956003?ref=solrAll&refval=245464760> (Paid subscription needed)

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About the JBS Smart Start Series

The Smart Start series is a series of implementation services offered by JBS that "enables customers to make a starting dash on delivery." Based on our track record, the service has a standardized design that takes into account product characteristics and security and allows customers to start using a high quality service in a short time frame. Going forward, JBS plans to offer a Smart Start series service focusing on security for Microsoft 365 and services to strengthen governance for Microsoft Teams and SharePoint Online.

Current Lineup in the Smart Start Series

- Smart Start for Microsoft Intune (this service)

https://pages.jbs.co.jp/smartstart_microsoft_intune.html

- Smart Start for Microsoft Teams

<https://www.jbs.co.jp/solution/list/smartstartforteams>

Smart Start for Microsoft Teams is a service to implement a Microsoft Teams environment, a function of Microsoft Japan's

integrated solution Microsoft 365, in a short time frame for customers who just want to start using it right away. Not only does it provide chat, file-sharing, and online conference functions, it gives customers a Microsoft Teams environment that enables orderly team management.

- Smart Start for Exchange Online

<https://www.jbs.co.jp/solution/list/office365smartstart>

Smart Start for Exchange realizes Exchange Online environment development and cloud ID development on Azure Active Directory with only some advance preparation work such as DNS registration and answering a simple assessment sheet.

- Smart Start for SharePoint Online

<https://www.jbs.co.jp/solution/list/smartstartforsharepointonline>

Smart Start for SharePoint is a service that constructs a SharePoint environment in a short time frame narrowing down use to a portal. It is aimed at customers who are hesitant to implement SharePoint. JBS offers a SharePoint Online package that includes tenant building, portal site creation, and portal site operation steps.

[About Japan Business Systems, Inc.]

■ Company Profile

Representative: President Yukihiro Makita

Established: October 4, 1990

Number of employees: 2,250 (as of October 2019)

URL: <https://www.jbs.co.jp>

■ Business overview:

As a Microsoft partner with extensive experience and a high level of expertise, JBS supports the realization of customers' digital transformation.

- JBS won the 2018 Microsoft Country Partner of the Year, which is awarded to one company in Japan by Microsoft Corporation, in 2018.
- JBS has won the Microsoft Japan Partner of the Year, selected by Microsoft Japan, consecutively since 2013 (in the Co-Sell Award category for 2019).
- JBS holds Microsoft Gold competency in 19 categories.

*Microsoft, Azure, Active Directory, Microsoft Intune, Office 365, Outlook, OneDrive, SharePoint, and Windows are either registered trademarks or trademarks of Microsoft Corporation in the United States and/or other countries.

*Microsoft 365 is the name of a service offered by Microsoft Corporation.

*The proper name of Windows is Microsoft Windows Operating System.

■ For enquiries about the press release

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